

International Trade

Why Federal Way?

Location

Federal Way is a community of nearly 100,000 people located in the Seattle-Tacoma Metropolitan Area of over 3 million. It is located along the pristine Puget Sound.

- It is the ninth largest city in Washington.
- It is located 20 minutes south of Sea-Tac International Airport.
- It is 30 minutes equidistant from the marine facilities of the Ports of Seattle and Tacoma.
- It is located along the most significant highway that runs north and south along the west coast of the United States, (Interstate 5) linking the Pacific Coast Ports.
- It is located at the interchange of Interstate 5 and State Route 18 which connects to Interstate 90 that runs east and west across the United States.



Proximity to Major Markets

- 60 percent of the state's 7 million people are located within a 2 hour drive either north or south from Federal Way.
- Located nearly in the center of 9 million consumers from Seattle and Washington's state capital of Olympia; north to Vancouver, British Columbia and its capital Victoria or south to Portland and Oregon's state capital of Salem.



9th Largest City in the State

Located in Seattle-Tacoma Metropolitan Area

Over 100 Foreign Languages Spoken

Access to over 9 million consumers in 3 hour increments to the north and south



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Logistics Capability

- Along a major Interstate connecting the Northwest Seaport Alliance of the Ports of Seattle and Tacoma.
- Sound transportation infrastructure exists in support of the movement of freight to and from marine and air facilities by air, rail or truck.
- No seasonable fluctuations of weather.
- At nearby Sea-Tac International Airport, airlines provide 22 non-stop daily flights to international destinations.
- At nearby Ports of Seattle and Tacoma there are 20 container carriers that provide regular weekly service. There are 18 regular schedule liner services to 58 international ports of call. There are 8 breakbulk and Ro/Ro carriers with service around the globe.
- Federal Way is nearly equidistant between London and Tokyo, providing businesses the opportunity to talk with both markets in the same day.

Available and Affordable Quality Office Space

- Rent for Class A office space is 38 percent less per sq. ft. than downtown Seattle.
- Rent for Class A office space is 27 percent less per sq. ft. than Tacoma.
- Locations on office campus settings.

Skilled and Available Labor Force

- Federal Way is a community where employers can find a population where over 100 languages are spoken.
- Over 50 percent of the Federal Way population is under 34 years of age.
- Future home to a satellite campus of the University of Washington.
- Available assistance with finding specific labor skills.



Globally Aware and Focused

- Sister City with Donghae City, South Korea.
- Sister City with Hachinohe, Japan.
- Cultural exchange with Shantou City, China.
- Current location of international oriented business and organizations such as Cogent, World Vision, Valmet and the Korean Broadcasting System in Washington.
- Active relationships with nearly 40 foreign consulates.

Receptive Government

- Stable and open government.
- Foreign investment is welcomed.
- Available professional staff from the City of Federal Way to assist.

Focus on Business Opportunities

Federal Way by all accounts is a wonderful location for companies involved in maritime and air freight logistics and support services. It is well situated for businesses such as importers/exporters, freight forwarders, customs brokers, translator and interpreter services, offices for shippers, cruise ship lines and airline offices.



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